



Pinnacle IT
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We have prepared a quote for you

Business Continuity Site Infrastructure Upgrade

Quote # 006308
Version 1

Prepared for:

City of Bryant

Chris Treat
ctreat@cityofbryant.com



Server Hardware

Description	Price	Qty	Ext. Price
HPE SMART CHOICE ProLiant DL380 G11 2U Rack Server - 1 x Intel Xeon Silver 4510 2.4 GHz - 64 GB RAM - 960 GB SSD - (2 x 480GB) SSD Configuration - Intel C741 Chip - 2 Processor Support - 8 TB RAM Support - DDR5 SDRAM - Up to 16 MB Graphic Card - Gigabit E	\$7,962.42	2	\$15,924.84
HPE Intel Xeon Silver (5th Gen) 4510 Dodeca-core (12 Core) 2.40 GHz Processor Upgrade - 30 MB L3 Cache - 64-bit Processing - 4.10 GHz Overclocking Speed - Socket LGA-4677 - 150 W - 24 Threads	\$942.90	2	\$1,885.80
HPE ProLiant DL380 Gen11 Standard Heat Sink Kit	\$46.48	2	\$92.96
HPE ProLiant DL3X0 Gen11 1UStandard Fan Kit - Black, Blue	\$44.41	2	\$88.82
HPE SmartMemory 32GB DDR5 SDRAM Memory Module - For Server - 32 GB (1 x 32GB) - DDR5-5600/PC5-44800 DDR5 SDRAM - 5600 MHz Dual-rank Memory - CL46 - 1.10 V - ECC - Registered - 288-pin - DIMM	\$2,464.20	20	\$49,284.00
HPE Smart Array E208e-p SR Gen10 Controller - 12Gb/s SAS, Serial ATA/600 - PCI Express 3.0 x8 - Plug-in Card - RAID Supported - 0, 1, 5, 10 RAID Level - 2 x4 Mini-SAS HD ports - 8 SAS Port(s) External - PC, Linux	\$308.22	2	\$616.44
HPE Riser Kit	\$164.93	2	\$329.86
HPE Broadcom BCM5719 Ethernet 1Gb 4-port Base-T Adapter for HPE - PCI Express 2.0 - 1 Gbit/s Data Transfer Rate - 4 Port(s) - 4 - Twisted Pair - 1000Base-T - Plug-in Card	\$109.54	2	\$219.08
HPE Integrated Lights-Out Advanced Pack - Subscription License - 1 Server - Standard - Available via Electronic	\$275.91	2	\$551.82
HPE Tech Care Essential - 3 Year - Service - Technical	\$1,251.02	2	\$2,502.04

Subtotal: \$71,495.66



SAN Hardware

Description	Price	Qty	Ext. Price
HPE MSA 2070 SAN Storage System - 24 x HDD Supported - 24 x SSD Supported - 12 x SSD Installed - 23.04 TB Total Installed SSD Capacity - Clustering Supported - 2 x 12Gb/s SAS Controller - RAID Supported - 0, 1, 5, 6, 10 RAID Levels - 24 x Total Bays - 24	\$29,538.31	1	\$29,538.31
HPE Tech Care Critical - 3 Year - Service - Technical	\$5,558.77	1	\$5,558.77
HP 1.0m External Mini SAS High Density To Mini SAS Cable - 3.28 ft Mini-SAS HD Data Transfer Cable - Extension Cable	\$68.71	4	\$274.84
Subtotal:			\$35,371.92

Microsoft Windows Server Software

Description	Price	Qty	Ext. Price
Microsoft Windows Server 2022 Datacenter Edition - License & Software Assurance - 2 Core - Additional Product, 3 Year Acquired Year 1 - Microsoft Open Value	\$1,353.00	24	\$32,472.00
Subtotal:			\$32,472.00



Backup & Disaster Recovery Hardware

Description	Price	Qty	Ext. Price
Backup & Disaster Recovery Hardware & Software	\$12,872.00	1	\$12,872.00
Backup & Disaster Recovery Hardware & Software - SIRIS 6 - 24 TB Capacity - Rack Mount Hardware - Setup, Configuration & Testing Fees - 3 Year Hardware Warranty			
Managed Client 50% Hardware Discount	\$6,436.00	-1	(\$6,436.00)

Subtotal: \$6,436.00

Backup & Disaster Recovery Monthly Fee

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Backup & Disaster Recovery Monthly Service	\$2,302.00	\$2,302.00	1	\$2,302.00	\$2,302.00
Backup & Disaster Recovery Service - SIRIS 6 Rack Mount - 24 TB Capacity Model - Infinite Cloud Retention - Backup Monitoring - Backup Issue Resolution					
Monthly Fee Discount through Year-end 2026	\$302.00	\$302.00	-1	(\$302.00)	(\$302.00)

Monthly Subtotal: \$2,000.00

Subtotal: \$2,000.00



Professional Services

Description	Price	Qty	Ext. Price
<p>Installation and Configuration of Services</p> <p>Professional Services are to include the following:</p> <p>Server Backup and Disaster Recovery</p> <ul style="list-style-type: none"> - Install Datto BDR appliance on network with existing servers -City Hall - Configure backups to protect existing server & data - Confirm backups are recoverable prior to migration to protect against server failure - Confirm backups replicate to the cloud - Troubleshoot issues as necessary <p>Server Upgrade and SAN Installation</p> <ul style="list-style-type: none"> - Build two HPE servers and rack mount hardware - Configure HP MSA 2070 SAN and rack mount hardware - Install Windows Server Datacenter 2022 as Hyper-V host on two hosts - Configure Hyper-V to host virtual machines (VM) and utilize shared SAN storage - Deploy new Windows Server 2022 VMs as required - Migrate VMs to the new Datacenter and storage - Move Datto BDR backups to new server - Test data access and applications with user - Confirm backups are recoverable to protect against server failure - Confirm backups replicate to the cloud - Configure UPS network management software to manage server power during outages - Troubleshoot issues as they arise - Power down and remove the VX Rail Hardware from the Rack and move to Public Safety - VX Rail at Public Safety will be migrated to VMs on Public Safety vCenter to the VX Rail vCenter <p>Project Notes</p> <ul style="list-style-type: none"> - Once old equipment is no longer in use, it will be powered off and taken out of the rack to prep for recycling - Documentation will be provided upon completion of installation for future reference and support - Services are priced based on the work being performed during normal business hours; after-hours & weekend services can be provided but additional fees may apply 	\$200.00	100	\$20,000.00
Managed Client 20% Professional Services Discount	\$4,000.00	-1	(\$4,000.00)



Professional Services

Description	Price	Qty	Ext. Price
Estimated provision for miscellaneous cables, supplies, and other ancillary components that may be identified as necessary during the course of the project. This allowance ensures flexibility to accommodate unforeseen requirements that support the success	\$2,000.00	1	\$2,000.00
Subtotal:			\$18,000.00

Shipping & Handling

Description	Price	Qty	Ext. Price
Shipping & Handling	\$500.00	1	\$500.00
Subtotal:			\$500.00

Pricing Volatility Disclaimer

Description	Qty
PRICING IS CALCULATED ON A COST-PLUS BASIS WITH A 15% MARKUP. GIVEN THE VOLATILITY IN RAM AND PROCESSOR COMPONENT PRICING, QUOTED PRICES ARE SUBJECT TO ADJUSTMENT. FINAL PRICING WILL BE CONFIRMED AT THE TIME OF SHIPMENT.	
Reference Number: QUO-25081665-M1D1V9	
SL Number: 2462699	
Opportunity Number: 20606	

Business Continuity Site Infrastructure Upgrade



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Quote Information:

Quote #: 006308
 Version: 1
 Delivery Date: 02/18/2026
 Expiration Date: 02/28/2026

Quote Summary

Description	Amount
Server Hardware	\$71,495.66
SAN Hardware	\$35,371.92
Microsoft Windows Server Software	\$32,472.00
Backup & Disaster Recovery Hardware	\$6,436.00
Backup & Disaster Recovery Monthly Fee	\$2,000.00
Professional Services	\$18,000.00

Subtotal: \$165,775.58

Shipping: \$500.00

Estimated Tax: \$16,192.39

Total: \$182,467.97

Monthly Expenses Summary

Description	Amount
Backup & Disaster Recovery Monthly Fee	\$2,000.00

Monthly Subtotal: \$2,000.00

Estimated Tax: \$197.50

Monthly Total: \$2,197.50

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.



Pinnacle IT

City of Bryant

Signature: *Jackson Evans*

Name: Jackson Evans

Title: Pre-sales Technical Consultant

Date: 02/18/2026

Signature: _____

Name: Chris Treat

Date: _____